

# **STARLINK DIRECT TO CELL**

**T-MOBILE & SPACEX & KDDI  
ON SHARED SATELLITE-TO-CELL VISION**



**T Mobile**

**SPACEX**

**KDDI**

**JEFF GIARD**

VP, BUSINESS DEVELOPMENT PARTNERSHIPS

**JASON FRITCH**

VP, STARLINK ENTERPRISE SALES

**HIROMICHI MATSUDA**

EXECUTIVE OFFICER, DIRECTOR





# ***Life Transformation***

*Enhancing the power to connect.*

# KDDI's Dynamic Partnership with SpaceX



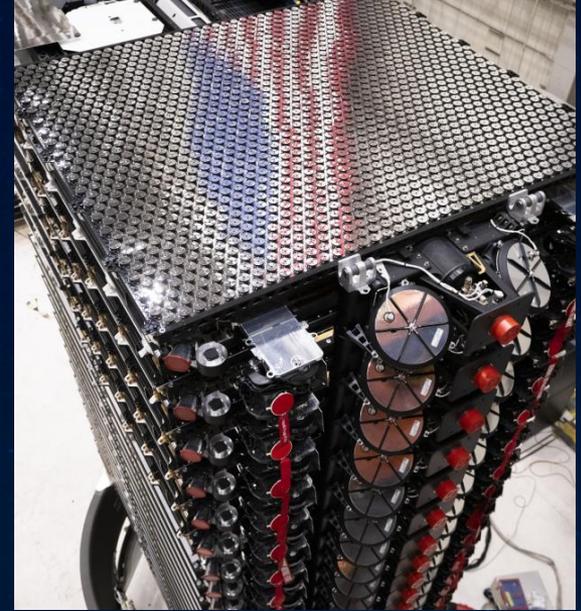
**First Starlink Reseller  
in Japan**

**Dec. 2022**



**First Starlink Backhaul  
Agreement in the World**

**Dec. 2022**



**First Direct to Cell  
Partner in Asia**

**Aug. 2023**

# First Starlink Reseller in Japan

All industries, including construction sites, fishing vessels, and high-rise buildings, have adopted Starlink.

At Japan's largest music festival, "ROCK IN JAPAN FESTIVAL," 40 Starlink kits were deployed to set up about 100 Wi-Fi Access Points.



# First Starlink Backhaul Agreement in the World

Commenced Utilizing Starlink as a Backhaul for our Cellular Network Since December 2022.

Starlink is currently undergoing installation of our cellular base stations.

Ensuring a communication environment of high quality even in rural locations.



# Noto Peninsula Earthquake

Occurred on January 1, 2024

The Seismic Magnitude measured 7.6 on the Richter scale.

The Maximum Seismic Intensity reached 7.0 in Ishikawa Prefecture.



# 750 Starlink Kits for the Earthquake Recovery

The earthquake resulted in extensive fiber optic failures. During this period, Starlink's satellite communications proved to be a reliable substitute for backhaul infrastructure.

KDDI deployed vehicle-mounted and base stations equipped with Starlink to the affected areas.

We extend our Heartfelt Gratitude to SpaceX for your prompt decision to supply 350 kits along with Six months of complimentary service, Pursuant to the Ministry of Internal Affairs and Communications' request.



# Enhancing the Power to Connect

By equipping an isolated shelter with Starlink, an elderly individual managed to make a video call for the first time in weeks following the disaster, and she was overwhelmed with joy and gratitude as she saw her grandchildren's faces.



# First Direct to Cell Partner in Asia



***KDDI***