

RELEASE IN PART  
B5, B6

**From:** Cheryl Mills [redacted]  
**Sent:** Monday, April 6, 2009 1:14 PM  
**To:** H  
**Subject:** Re: Key development opinion research summarized

B6

never heard by Tom heard argement is coming at 1pm

On Mon, Apr 6, 2009 at 5:33 AM, H <hdr22@clintonemail.com> wrote:

This makes sense and he is really good. [redacted]

B5  
B6

Did you ever hear [redacted]

B5

---

**From:** Cheryl Mills  
**Date:** Mon, 6 Apr 2009 05:06:09 -0400  
**To:** <hdr22@clintonemail.com>  
**Subject:** FW: Key development opinion research summarized

Thought this was useful framing for us as we think of your messaging in general but also the larger framework document on which AMS is working.

cdm

---

**From:** Tom Freedman [mailto:[redacted]]  
**Sent:** Sunday, April 05, 2009 9:45 PM  
**To:** Cheryl Mills  
**Subject:** Key development opinion research summarized

B6

I've spent the last five years testing ideas and concepts to see how the development issue is understood by Americans and what are the challenges. I care deeply about this, I got into politics because I was frustrated by how little I could help living in a refugee camp on the Ethiopian-Somali border. The substantive policies obviously matter most, we got some right and some wrong in Clinton years, but the results of our bipartisan research may be useful. Here's my super-concise private summary:

1. The goal is help people be able to help themselves. The size of the program is important to advocates, but Americans want to know the ultimate goal is to be helping people be able to care for themselves (like grow enough food for Africa).

2. We all agree that kids should be a key focus and the best reason for any program is the moral importance. It's fine to acknowledge we do these programs for a variety of pragmatic reasons, but the most powerful reason is moral. It is the right thing to do.
  
3. We mostly all agree it is ok to spend money on these programs, but we should always note how we are fighting for reform too. The two concepts are not antagonists, but partners. And we are partners with other countries, this is not hand outs. There are mutual responsibilities.
  
4. Corruption is a major reason why people, rightly, think the programs don't work.
  
5. Even as folks are skeptical of the big promise, they still want us to try.

Let me know if this is useful, we have a lot more insights if helpful. And I think this is the most important substantive issue -- how to get these policies right.

Tom